



The Ultimate Solution

For Immediate Release

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STAPLETONS SECURE DISPOSAL SOLUTION FOR ONE MILLION TYRES BASED ON GUARANTEED SERVICE

Stapleton's Tyre Services have signed a three-year contract with Saltire Recovery and Sapphire Energy Recovery for the disposal of more than one million end-of-life tyres each year. The contract, which commenced at the end of 2006, came about after a chance meeting between the parties at the launch of Sapphire's new tyre processing facility at Manchester in June 2006.

Stapleton's Commercial Director, Peter Allen said:

"Stapleton's sells more than 4 million tyres annually, receiving back more than one million used tyres. Our position as the market leader is founded on service and quality. The Service Charter that Sapphire and Saltire presented and the guarantees that it offered are something Stapleton's require and we are delighted to be associated with this level of professionalism and service.

On the basis of these guarantees, Stapleton's has immediately benefited."

Saltire's Keith Rodgers explained:

"I believe this type of contract is a first for the industry. We are fully committed to the ideals that Sapphire and the other regional collectors have jointly signed up to within the Service Charter. This is the first contract under these new service guarantees and demonstrates that the tyre collection industry is developing standards of service and professionalism by working together without jeopardising individual competitiveness. This contract helps secure continued investment in both plant and people for the next three years.

"Saltire will collect used tyres from Stapleton's with guaranteed service levels for all collection and disposal. All elements of collection and delivery are audited both internally and externally with full legal compliance. We believe that first class service to the tyre retailers and wholesalers can only be achieved with a partnership with Sapphire, one of the countries leading disposal companies"

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